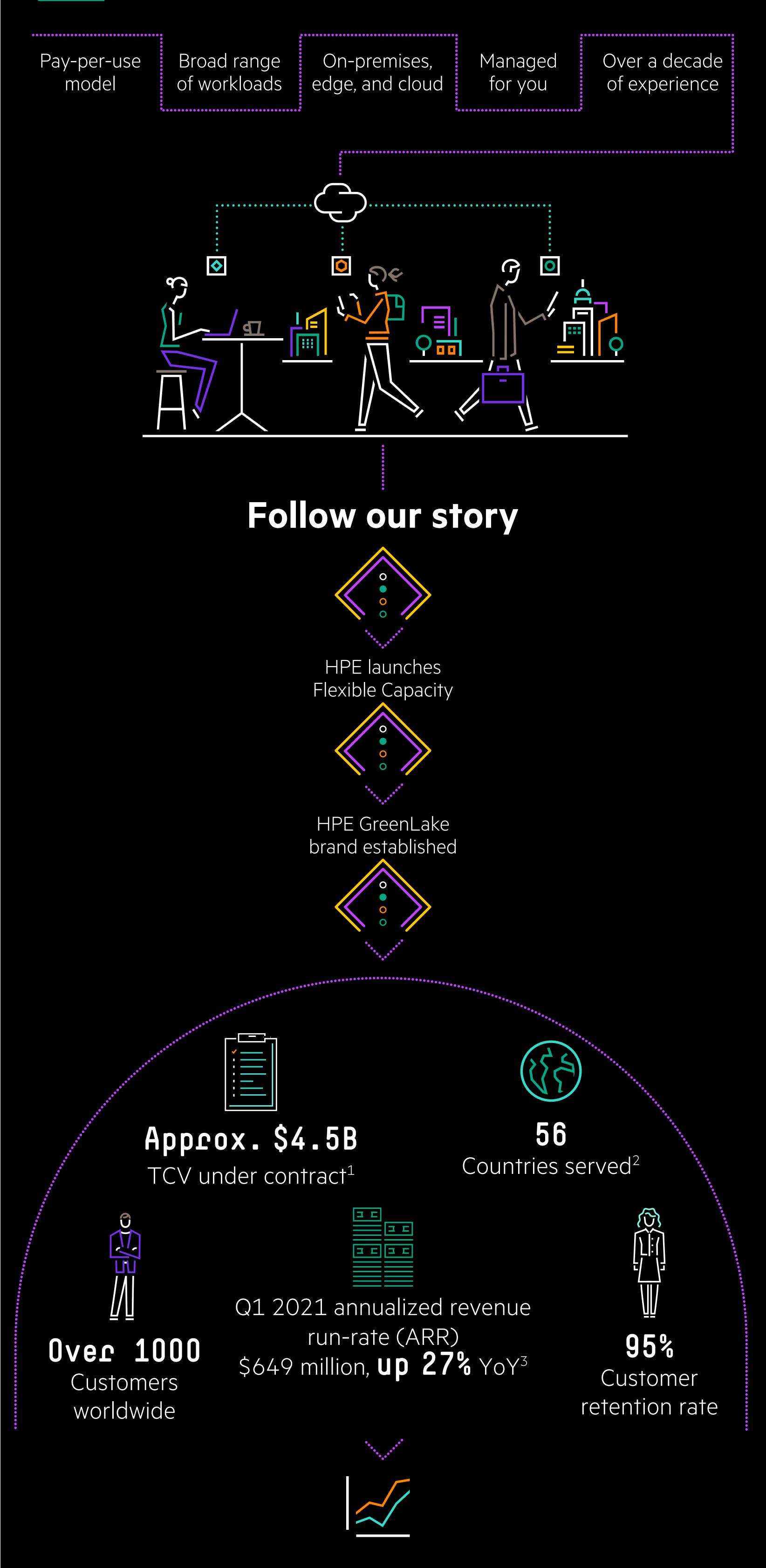
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FOR EVERYTHING AS A SERVICE-HPE GREENLAKE IS AT YOUR SERVICE

Knowledge, experience, and resources to deliver true consumption-based IT



Growth

One of the fastest-growing business units in HPE

42%

Growth for HPE GreenLake services YoY for FY20⁴

50%

116%

Average customer growth⁵ Growth YoY in Q1 2021 for HPE channel partners⁶

More than 830 channel partners actively selling HPE GreenLake⁷



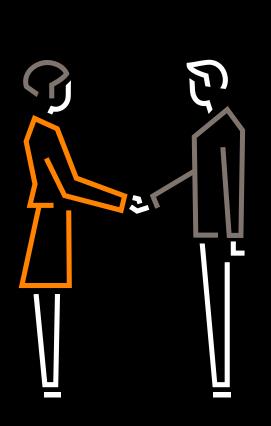
Pay-per-use workloads

VDI > SAP HANA® > ML Ops > Data Protection

Virtual Machines > Containers > Database > Big Data > HPC > Public clouds

Compute > Hyperconverged > Bare Metal > Storage > Networking

Governance & Management



Customer value

HPE GreenLake delivers measurable value to our customers:



¹ \$4.5B TCV is estimate based on HPE FY20 booking records
² HPE GreenLake is sold in all countries where HPE Financial Services is operational
³ As reported externally

^{4,6} FY20 per sales reporting

⁵ Percentage our customers grow during contract term

⁷ By sales count, over 700 partners with HPE GreenLake in the pipeline

^{8,9,10} A commissioned study conducted by Forrester Consulting, The Total Economic ImpactTM of HPE GreenLake, May 2020



Get updates



IT resource savings⁹



Faster time to market¹⁰

LEARN MORE

Contact HPE GreenLake to learn how our proven consumption-based IT solutions can help you radically simplify IT, lower costs, and free up resources for other priorities.

hpe.com/greenlake

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